

Message Text

UNCLASSIFIED

PAGE 01 STOCKH 03935 120713Z

21

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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R 120500Z AUG 75
FM AMEMBASSY STOCKHOLM
TO USDOC WASHDC
INFO SECSTATE WASHDC 5354

UNCLAS STOCKHOLM 3935

FOR: BIC/OED/EISD & FBP

E.O. 11652: N/A

TAGS: BTRA, SW

SUBJECT: COMMERCIAL PROGRAM: ASSISTANT TO BUSINESS VISITOR

REF: 10 FAM 916

1. MR. S-E GREGEMAN, PURCHASING MANAGER OF AB SVENSKA FLAKTFABRIKEN, JONKOPINGSVERKEN, S-551 84 JONKOPING WILL VISIT THE UNITED STATES DURING THE PERIOD OF AUGUST 16 - 30. THE COMPANY IS A SUBSTANTIAL MANUFACTURER OF HVAC EQUIPMENT; GREGEMAN IS INTERESTED IN MAKING CONTACTS AND DISCUSSING PURCHASING COORDINATION WITH DECISION MAKERS OF MAJOR CONTRACTORS SUCH AS ARTHUR J. DALEY, CHICAGO, THE AUSTIN CONTR. CO., CLEVELAND, ETC., AND/OR MANUFACTURERS OF EQUIPMENT FOR THE MECHANICAL ENGINEERING INDUSTRIES.

2. GREGEMAN WOULD BE ABLE TO VISIT THESE FIRMS ON HIS WAY FROM DENVER, COLORADO BACK TO NEW YORK, N.Y., AUGUST 28-29. GREGEMAN BELIEVES THAT HIS FIRM CAN COOPERATE EFFECTIVELY WITH US MULTINATIONALS SEEKING TO PARTICIPATE IN MAJOR FOREIGN PROJECTS. APPROPRIATE CONTACTS WOULD BE APPRECIATED SINCE THIS MAY LEAD TO EXPORT OPPORTUNITIES AND/OR JOINT EFFORTS IN MAJOR CONSTRUCTION PROJECTS ABROAD.

3. GREGEMAN IS GOING TO BE IN THE NEW ENGLAND AREA AUGUST 18 - 19 AND MAY BE REACHED AT THE COMPANY'S SUBSIDIARY: C/O GOSTA KOECK, SF AIR CONTROL, INC., P.O. BOX 286, OLD
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GREENWICH, CONNECTICUT 06870, TEL: (203) 637-5401. OUR

WTDR 10/74 ON AB SVENSKA FLAKTFABRIKEN IS STILL CURRENT.
STRAUSZ-HUPE

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NNN

Message Attributes

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Margaret P. Grafeld
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